



EQUINIX

December 21, 2009

To the Holders of Switch & Data Facilities Company, Inc.:

Pursuant to the Agreement and Plan of Merger, dated as of October 21, 2009 (the “Merger Agreement”), by and among Equinix, Inc. (“Equinix”), Switch & Data Facilities Company, Inc. (“Switch and Data”) and Sundance Acquisition Corporation (“Merger Sub”), you are entitled to elect the form of merger consideration you wish to receive in exchange for your shares of Switch and Data common stock on the terms and conditions set forth in the Merger Agreement and this Letter of Transmittal and Election Form upon the consummation of the merger of Merger Sub with and into Switch and Data. All elections are subject to the proration procedures and adjustment mechanism set forth in the Merger Agreement and described in the proxy statement/prospectus related to the special meeting of Switch and Data stockholders that was mailed to Switch and Data stockholders on or about December 23, 2009 under separate cover (the “proxy statement/prospectus”). You should carefully read the proxy statement/prospectus and the Merger Agreement for a complete explanation of the proration procedures and adjustment mechanism and other terms of the election.

You should complete the Election Form and Letter of Transmittal ONLY if you are a record holder of Switch and Data common stock. If any of your shares of Switch and Data common stock are held in “street name” by a broker, bank or other nominee, please contact your broker, bank or other nominee for instructions on how to make an election for those shares.

Enclosed is an Election Form and Letter of Transmittal that you must complete, sign and return with all of your Switch and Data stock certificates for which you are making an election to Computershare Trust Company, N.A. (the “Exchange Agent”), in order to make an election. Please use the enclosed envelope to return these materials.

The deadline for making an election is 5:00 p.m. Eastern time on January 29, 2010 (the “Election Deadline”). For an election to be valid, a properly completed Election Form and Letter of Transmittal and the related stock certificates representing your shares of Switch and Data common stock must be received by the Exchange Agent prior to the Election Deadline. If you do not submit a valid Election Form and Letter of Transmittal along with the stock certificates representing shares of Switch and Data common stock for which you are making an election prior to the Election Deadline, you will be deemed to have made a “non-election” with respect to your shares of Switch and Data common stock, and those shares of Switch and Data common stock will be converted into the right to receive the merger consideration for non-electing shares as set forth in the Merger Agreement.

If you have any questions regarding how to make an election or the enclosed forms, please contact Equinix’s information agent, Georgeson Inc., toll-free at (888) 219-8417 (banks and broker firms call (212) 440-9800). Please do not contact Equinix or Switch and Data with questions about elections.

Sincerely,

STEVE SMITH
Chief Executive Officer & President
Equinix, Inc.